

**Fiche de Mission**  
**Cabinet de recrutement**

<b>Job title</b>	<b>Sales Representative / Country Manager (M/W) France</b>
<b>Contract</b>	Permanent contract
<b>Job description</b>	<p>The recruitment agency BOREA is looking for a <b>Country Sales Manager</b>, both technically skilled and with commercial experience, based in France who can assist the sales growth of our biogas upgrading systems in France. Our client has grown into an international organization providing biogas upgrading solutions through our network of sales representatives, local offices and partners distributors.</p> <p>As sales representative you will be responsible for increasing the market share of the society in France. You have the ability to understand and develop new sales strategies which will help us to continue to be an industry leader in Europe. Previous sales experience is of importance.</p> <p><b>Responsibilities:</b></p> <ul style="list-style-type: none"><li>- Independent/responsible for increasing market share in France;</li><li>- Maintaining contact with potential customers;</li><li>- Providing visits to existing installations;</li><li>- Preparing quotations;</li><li>- Identifying new sales opportunities;</li><li>- Exhibiting at / attending trade fairs;</li><li>- Developing plans and calculating concepts for project development;</li><li>- Establishing sales strategy in cooperation with the sales team.</li></ul> <p><b>JOB REQUIREMENTS :</b></p> <ul style="list-style-type: none"><li>- Minimum Bachelor's Degree;</li><li>- <b>Commercial / sales experience;</b></li><li>- <b>Affinity with the industry, energy companies and renewable energy;</b></li><li>- Independent thinker, good social skills and pro-active attitude.</li></ul>

- Computer skills in Microsoft Word, Excel and Powerpoint;
- Excellent communication skills;
- Fluent in the French and English language.
- Work from a home office

**WE OFFER :**

- A challenging and varied career with growth opportunities;
- Working on a better environment;
- A career in which you develop yourself on commercial and technical level;
- A high degree of autonomy and responsibility;
- Competitive salary
- Good working conditions.

**Contract : Permanent Contract**

**Salaire : 45 – 55K€ Brut/an + BONUS**

**JOB REFERENCE : 1950-MBDM-FRANCE**

**If you are looking for a new challenge, this opportunity is for you.**

**Contact us quickly!**

**Human Resources Department**

**BOREA**

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